

## DATA GATHERING FORM

### PERSONAL & FAMILY INFORMATION *(Primary & Spouse)*

	NAME	BIRTH DATE	OCCUPATION/SPECIALTY	GROSS INCOME	BONUS
P				\$	\$
S				\$	\$

	HOME PHONE	MOBILE PHONE	OFFICE PHONE	FAX NUMBER	EMAIL
P					
S					

	STREET ADDRESS	CITY	STATE	ZIP CODE
HOME				
OFFICE				

CHILD NAME	DATE OF BIRTH	CHILD NAME	DATE OF BIRTH

### CONTACT INFORMATION

BEST TIME OF DAY TO REACH YOU	PREFERRED CONTACT METHOD <i>Home, Mobile or Work Phone, Email</i>	ASSISTANT'S NAME <i>If Applicable</i>

### BUSINESS/PRACTICE INFORMATION

BUSINESS/PRACTICE LEGAL NAME	ENTITY TYPE <i>LLC, Corp., Partnership, Other</i>	ENTITY TAXATION <i>S corp, C corp, Partnership, Other</i>	OWNER OR EMPLOYEE?

NUMBER OF OWNERS	NUMBER OF EMPLOYEES	ACCOUNTS RECEIVABLE \$	GROSS REVENUE \$	QUALIFIED PLAN? <i>If yes, please state the type of plan</i>	NON-QUALIFIED PLAN? <i>If yes, please state the type of plan</i>

### ADDITIONAL PERSONAL/BUSINESS/PRACTICE INFORMATION

## RETIREMENT INVESTMENT ACCOUNTS

TYPE OF ACCOUNT <i>Roth, IRA, 401k, Etc.</i>	ACCOUNT BALANCE	ANNUAL CONTRIBUTION	ACCOUNT OWNER
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	

## TAXABLE/BROKERAGE ACCOUNTS

TYPE OF ACCOUNT <i>Brokerage, Emergency Funds, Savings</i>	ACCOUNT BALANCE	ANNUAL CONTRIBUTION	HOW ASSET IS HELD <i>Own Name, Jointly, Living Trust, Other</i>
	\$	\$	
	\$	\$	
	\$	\$	

## EDUCATION ACCOUNTS

TYPE OF ACCOUNT <i>529, UTMA, IRA, Other</i>	ACCOUNT BALANCE	ANNUAL CONTRIBUTION	CHILD NAME
	\$	\$	
	\$	\$	
	\$	\$	

## ADDITIONAL INVESTMENT, BROKERAGE, EDUCATION ACCOUNT INFORMATION

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## HOME AND REAL ESTATE HOLDINGS

	PROPERTY ADDRESS <i>Please indicate primary residence by checking the box to the left of that property.</i>	FAIR MARKET VALUE	MORTGAGE TYPE <i>30 Year Fixed, ARM, Other</i>	INTEREST RATE	MORTGAGE AMOUNT	PROPERTY OWNERSHIP <i>Self, Joint, Corporate</i>
		\$		%	\$	
		\$		%	\$	
		\$		%	\$	

## ADDITIONAL REAL ESTATE INFORMATION

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## LIFE INSURANCE

COMPANY	INSURED/ POLICY OWNER	POLICY TYPE <i>Whole Life, Term, VUL, Other</i>	POLICY DATE	DEATH BENEFIT	ANNUAL PREMIUM	CASH VALUE
					\$	\$
					\$	\$
					\$	\$

## DISABILITY INSURANCE

COMPANY	INSURED/ POLICY OWNER	GROUP OR INDIVIDUAL	POLICY DATE	MONTHLY BENEFIT	ANNUAL PREMIUM
				\$	\$
				\$	\$
				\$	\$

## ADDITIONAL LIFE INSURANCE INFORMATION

## PRIOR PLANNING

DOCUMENT	YES/NO	YEAR LAST UPDATED
Last Will and Testament(s)		
Irrevocable Life Insurance Trust(s)		
Living Trust(s)		
FLPs/LLCs		

## ADDITIONAL PRIOR PLANNING INFORMATION

## CONCERNS

	NOT IMPORTANT	SOMEWHAT IMPORTANT	IMPORTANT	VERY IMPORTANT
Minimizing Tax Liabilities				
Investment Advice <i>(Allocation, Alternatives, Etc.)</i>				
Planning for Retirement				
Protecting Family Income <i>(Against Disability, Death, Etc.)</i>				
Protecting Wealth <i>(Against Lawsuits, Etc.)</i>				
Reducing Estate Taxes				

## ADDITIONAL INFORMATION

At what age do you plan on retiring?	
How much monthly after-tax income will you need in retirement?	\$
Does your employer contribute annually to your retirement? <b>If yes;</b> how much?	<input type="checkbox"/> Yes <input type="checkbox"/> No \$
During retirement, how much monthly income do you anticipate receiving from social security?	\$
During retirement, how much monthly income do you anticipate receiving from employer pension?	\$

## ADDITIONAL INFORMATION

	NO, I NEED TO PUT AWAY MORE	YES, I'M AT, OR AHEAD OF MY PROJECTED NEED	I HAVE NO IDEA
Are you presently on track for retirement?			

	0-5%	6-7%	8-10%	10%+
Which <i>Rate of Return</i> would you consider reasonable for long-term investments?				

	GENERALLY OPTIMISTIC	NEUTRAL	NEGATIVE
My viewpoint on the stock market is:			
My viewpoint on the U.S. economy is:			

WHICH STATEMENT BEST DESCRIBES YOU?	CHECK ONE
I want only common investment techniques that are used by everyone.	
I would be willing to consider less well-known investments/techniques if they are sound and conservative.	
I am most interested in "leading edge" investments/techniques used by the wealthy, if I qualify for them.	

### ADDITIONAL INFORMATION NOT ALREADY ADDRESSED

### OTHER CONCERNS OR QUESTIONS

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