



Aesthetic Society News

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THE AESTHETIC MEETING 2018 SPECIAL ISSUE



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The Aesthetic Meeting 2018
April 26–May 1, 2018
Jacob K. Javits Convention Center
New York, NY



The Artful Approach to
Cosmetic Medicine
August 24–26, 2018
Estancia Hotel
La Jolla, CA

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The Tax Cuts and Jobs Act: What You Need to Know

Carole C. Foos, CPA and David B. Mandell, JD, MBA

At the end of 2017, Congress enacted sweeping tax reform that has widespread effects on both individual physicians and medical practices. This is the largest change to the Tax Code in years, with many changes taking effect January 1, 2018. This article provides an overview of some of the changes that we felt would have the most impact on aesthetic physicians and their practices.

Taxes at the Individual Level

For individuals, first and foremost are changes to the tax rates and brackets. There are now seven tax brackets, with a top rate of 37 percent. *See chart at right.*

Capital gains and dividend rates remain unchanged.

In addition to rate and bracket changes, there are several other aspects to the new law affecting individuals. The standard deduction has nearly doubled, from what would have been \$6,500 in 2018 for single taxpayers and \$13,000 for married taxpayers filing jointly to \$12,000 and \$24,000 respectively. However, there will no longer be a deduction for personal or dependency exemptions. These had previously been reduced or eliminated for many high-income taxpayers.

While the Alternative Minimum Tax (AMT) was not repealed for individuals, the exemption amounts increased to \$70,300 for single taxpayers and \$109,400 for married filing jointly, and the exemption phase-out now will not begin until \$500,000 for single taxpayers and \$1,000,000 for married filers.

The “kiddie” tax has been simplified, and unearned income of children to whom this applies will now be taxed at trust and estate rates rather than at their parents’ rates. This

If taxable income is:

Single Individuals

Not over \$9,525

Over \$9,525 but not over \$38,700

Over \$38,700 but not over \$82,500

Over \$82,500 but not over \$157,500

Over \$157,500 but not over \$200,000

Over \$200,000 but not over \$500,000

Over \$500,000

\$500,000

Then income tax equals:

10% of the taxable income

\$952.50 plus 12% of the excess over \$9,525

\$4,453.50 plus 22% of the excess over \$38,700

\$14,089.50 plus 24% of the excess over \$82,500

\$32,089.50 plus 32% of the excess over \$157,500

\$45,689.50 plus 35% of the excess over \$200,000

\$150,689.50 plus 37% of the excess over

Married Individuals Filing Joint Returns and Surviving Spouses

Not over \$19,050

10% of the taxable income

Over \$19,050 but not over \$77,400

\$1,905 plus 12% of the excess over \$19,050

Over \$77,400 but not over \$165,000

\$8,907 plus 22% of the excess over \$77,400

Over \$165,000 but not over \$315,000

\$28,179 plus 24% of the excess over \$165,000

Over \$315,000 but not over \$400,000

\$64,179 plus 32% of the excess over \$315,000

Over \$400,000 but not over \$600,000

\$91,379 plus 35% of the excess over \$400,000

Over \$600,000

\$161,379 plus 37% of the excess over \$600,000

also means there will no longer be a need to include siblings’ unearned income when calculating the tax. Also notable for parents, Section 529 plan distributions of up to \$10,000 per year per student can be used for elementary and secondary school expenses under the new law. Previously, such distributions could only be used for qualified higher education expenses. The child tax credit increases to \$2,000 per child with \$1,400 of that being refundable under the new law.

Many changes to itemized deductions for individual taxpayers may impact many physicians in significant ways. The deduction for state and local income, sales and property taxes is capped at \$10,000 for married and single taxpayers and \$5,000 for head of household filers. Most miscellaneous itemized deductions are eliminated, including tax preparation fees, investment fees, and unreimbursed employee business expenses. The medical expense deduction floor is reduced to 7.5 percent for 2017 and 2018.

For mortgages incurred after December 16, 2017, interest is deductible for the principal residence and a second residence on loan principal of \$750,000 (previously the loan

limitation was \$1,000,000). Current mortgages are grandfathered at the \$1 million amount. Refinancing of grandfathered mortgages is also grandfathered but not beyond the term and amount of the original mortgage. In addition, interest on home equity loans will no longer be deductible.

The limit for charitable contributions to public charities increases to 60 percent of AGI from the previous 50 percent, however the deduction for contributions made in exchange for college athletic event seating rights is no longer allowed. The new law also eliminates PEASE limitations, which reduced itemized deductions for higher income taxpayers.

The estate tax exemption and gift tax exemption are generally doubled from \$5 million per individual to \$10 million as indexed for inflation occurring after 2011 for decedents dying after December 31, 2017 and before January 1, 2026. For 2018, the exclusion amount is \$11.2 million.

Taxes at the Practice Level

Business taxpayers will also see many changes. Perhaps most notable is the new flat 21 percent corporate tax rate for corporation tax years beginning after December 31, 2017.

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Meet David Mandell at The Aesthetic Meeting!

#113 Keep and Protect More of What You Make: Best Practices in Corporate Structure, Tax Reduction and Asset Protection for Aesthetic Surgeons*

Friday April 27 • 2:00–4:00pm

*Additional fee applies

The Tax Cuts and Jobs Act: What You Need to Know

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Alternative minimum tax has been repealed for corporations. There is also a provision for immediate 100 percent expensing for the purchase of business equipment placed in service after September 27, 2017 and before January 1, 2023. The depreciation cap on luxury autos has been raised, and the limitation for Section 179 expensing has been set at \$1 million. The deduction for net interest expenses will now be limited to 30 percent of adjusted taxable income. Net operating loss carryforwards will also be limited to 80 percent of taxable income, and Section 1031 like kind exchanges will be limited to real property. The deduction for any activity deemed entertainment, amusement or recreation (including club membership dues) has been repealed, but 50 percent of business meals will still be deductible.

In what may be the greatest failure of “tax simplification” there are new provisions for pass-through business income – including that from S corporations, partnerships and sole proprietorships – impacting most medical practices.

There will be a 20 percent deduction against qualified business income of these pass-through entities. The deduction amount will be the lesser of:

- 20 percent of the taxpayer’s qualified business income; or
- The greater of 1) 50 percent of W2 wages paid with respect to the business or 2) the sum of 25 percent of the W2 wages paid plus 2.5 percent of unadjusted basis of all qualified property

The deduction is further limited to the net of taxpayer’s taxable income less taxpayer’s net capital gain. The wage limitation does not apply to married taxpayers with taxable income under \$315,000 (\$157,500 for single taxpayers).

However, specified service businesses (accountants, attorneys, doctors, etc.) are excluded from the deduction unless they are under the \$315,000 / \$157,500 taxable income thresholds.

Conclusion

In our experience, the new tax law will mean lower taxes for some physicians and higher taxes for others. For all physicians, there is no year to be more focused on tax efficiency than 2018.

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The Straight & Narrow

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services rendered. The reasonableness of fees depends upon the uniqueness and difficulty of the procedures involved, the skill required to provide proper care, the time and labor required, fees charged for similar services by similarly situated peers, any limitations imposed by contracted third-party payors, and the patient's advance agreement to the fees. A member shall not require prepayment for emergent and/or medically necessary care, but may require prepayment for all elective surgical procedures.

Your partner’s good deed also includes a risk. As soon as we take a patient to the OR, even to perform an emergency explanation, we become liable. If anything worsens or she suffers any further injuries, then both surgeons could be brought into a lawsuit as successive tortfeasance.

Yes, this should have been discussed in advance, but asking the patient in the ER, under duress, is like Barry Bonds thrusting a prenuptial agreement in front of his fiancé on the way to a Nevada chapel. A jury would most likely favor the Good Samaritan, but you’re not a Good Samaritan when in the emergency room or hospital UNLESS there is a state law stating such.

The real issues are abandonment and if he is entitled to compensation. The risk of a lawsuit is small and a suit like this would only go so far. From the patient’s perspective, this was medically necessary, not a cosmetic, procedure. She may be expecting a private bill as well as copay from her insurance company. A private bill may not take her by surprise, but if it did she’ll start blaming “somebody” that any of this became necessary. At the end of the day, I would communicate openly with Dr. California and the patient and see how far your patient coordinator gets with insurance. Then I would make some decisions. Who knows? It may be easier to take the path of least resistance and write it off as simply a good deed.

Joe Gryskiewicz, MD, is an aesthetic plastic surgeon practicing in Burnsville, MN, and Clinical Professor University of Minnesota (Craniofacial-Cleft Palate Clinics). He serves on the ASAPS Judicial Council and is Chair of the ASERF Research Committee. Disclaimer: Dr. Joe’s opinions aren’t those of the Ethics Committee or the Judicial Council.